

## Profile of the Ideal SMI Distributor

*Success Motivation International, Inc., has been in the business of successfully changing people's lives for 44 years ... We know what it takes. We know how to make it happen.*

- We know the attributes, traits, personalities, and qualities it takes to be successful in this business.
- We have the years of experience to know that the RIGHT person will not only succeed personally, but will also help *change the lives of countless people!*

The **SUCCESSFUL SMI Distributor:**

1. has initiative
2. is self-reliant
3. has the ability to accept personal responsibility for his or her life
4. has a healthy self-image
5. has a burning desire to succeed
6. has an enthusiastic attitude about life and all it has to offer
7. has a strong, determined work ethic
8. is teachable, trainable, and coachable
9. is willing to learn new ideas and new ways to do things
10. has a desire to develop more individual potential and achieve more in life
11. cherishes individual freedom and is an independent thinker
12. has a servant's awareness, a servant's consciousness, and a servant's attitude ...

**AND MOST IMPORTANT ...**

*The successful SMI Distributor is willing to commit to never, never give up ... to begin every day without giving mental recognition to the possibility of defeat ... to have an I-will-not-be-denied attitude.*

This person will be a leader and winner as an SMI Distributor and a leader and a winner in life ... a **successful** life as a product of the product – *the SMI concept.*

